

Welcome to Nichols Farms

Glossary of Items on Nichols Bulls...

Breed : Angus, Simmental, AX, SX, DS, DA and XL Composites.

Brand/Tag: Ear Tag , Brand, Tattoo & Bull's Name are the same.

Color: B—Black, BWF— Black-baldy, (may have other white)

Horn/Poll: P — Smooth Polled S is Polled with scurs

Birth Date: Birthday of animal.

Birth Wt.: Actual birth weight.

205 Adj: Weaning weight adjusted to a standard 205 days of age

205 Ratio: An within-herd index of a calf's weaning weight

Cum ADG: Average Daily Gain for the entire feedlot test period computed from actual weaning weight to yearling weight

EPDs: Expected Progeny Differences are estimates based on the data of the individual animal and his relatives in all the different herds across the breed's population. EPD's figures are in actual pounds, plus (+) or minus (-) for each trait. Those below would be minus (-) and those above average would be plus (+). You can expect these differences in the actual weight of your bull's calves. EPDs predict the transmitting ability of each bull when compared with the many thousands of bulls in each breed.

EPD Note: You can compare the Nichols Angus and Nichols Composites' because base point has been adjusted to the Angus base. You can not compare EPD's between Nichols pure-bred Simmentals and Nichols Angus and Nichols Composites. Nichols pure-bred Simmentals are reported on the Simmental base.

Color: **hom** is homozygous black, **het** is heterozygous red carrier

Ultrasonid Carcass Measures

%IMF: Percentage of intramuscular fat (marbling) in the rib eye determines USDA quality grade. Prime, CAB, Choice, or Select.

BF: Back fat thickness in inches measured on the ribeye.

REA: Rib eye area in square inches measured at the 13th rib.

R/cwt.: Rib eye area per 100 pounds of live weight.

Calving Ease: Suitable to breed "heifers" or "cows"

- ✓ **Nichols Farms keeps your bull(s) until you are ready to use them. Pay for your bull(s) when you get them**
- ✓ **Negative for AM/NH by pedigree or test**
- ✓ **DNA tested negative for PI BVD type 2**
- ✓ **Volume discounts**
- ✓ **Health & Death Warranty (limited)**

Five, Fair - Fast - Easy Steps To Buy Your Nichols Bulls

1 As soon as you arrive at Nichols Farms (Iowa) register for your buyer's # and get the bulls' performance records, EPDs, genomic profiles and carcass data.

2 Bulls will be penned by breed, by performance, and by price. A selector board will be posted by each pen with the tag/brand # of each bull in that pen.

3 At 1 PM the first selections will be made in buyer number order. Take the card that matches the bull(s) tag # you wish to buy.

4 In case another person selects a bull that you want to buy — you (and others) have the opportunity to bid on that bull. You will bid in \$50 increments against the person who initially pulled that card. If the person who pulled the card does not want to raise your (and others') bids, he or she has the opportunity to make another selection before any other bulls are selected from that pen. A Nichols Farms representative will be at each Selector Board to answer your questions and conduct the bidding. The only bidding will be between the people who want to buy the same bull on which a card has been pulled from the Selector Board.

5 When you make your bull(s) selection, write your name, address, and phone # on the card and give it to Lillian or Phyllis Nichols at the office.



Dave Nichols - Selector Board

Sale Terms and Conditions - 2012

Bulls will be semen checked prior to pick up or delivery.

Nichols Farms offers death and loss of use warranty on their sale bulls. This warranty must be purchased at time of sale.

Bulls are guaranteed to service cows. Any bull that settles healthy cows by natural service or passes a fertility test made by a certified veterinarian mutually agreed upon by Nichols Farms and buyer shall be considered a breeder.

The following exceptions apply to all breeding animals sold by Nichols Farms.

- Animals put in service or bred at less than 12 months of age.
- Injury or disease to the animal occurring after the sale.
- Gross negligence or misconduct on the part of the buyer.

Nichols Farms
Superior Beef Genetics

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